

## CASE STUDY n° 1

In a suburban area full of old people and people with disabilities, after assessed the need for services, you have decided to set up a cooperative that is oriented to SSE principles:

- Choose one service you think is needed.
- Moving from the service identified, you will have to hire capable people who have the necessary skills, as required by law.
- Moving from these skills, add those you think qualify the work and your cooperative in a different and original way, following SSE principles and values.
- Then **create a call for job** where the job description, the required role, the professional profile and the necessary skills are indicated.

## CASE STUDY n° 2

You are part of the Board of Directors of a cooperative that transforms conventionally grown fruit and vegetables into jams, juices and products for children. Each production line is under the direction of a person (3 persons), but **there is a need to harmoniously coordinate some common functions, even because radical changes in the company are planned.** In details:

- They want to orient their work towards a more fair and more sustainable economy;
- They want to become an organic and km 0 company;
- They want to strengthen local economies, both in terms of supplying raw materials and in terms of distribution.

So you have to find a top manager who, in addition to the basic skills required for this role, is able to lead the Company in this transition: **create a call for job** where the job description, the required role, the professional profile and the necessary skills are indicated.

## **CASE STUDY n° 3**

You are a group of artisans facing the opening of another Shopping Mall, in a specific area of a big city, and you have decided to find a solution together to their critical situation. On the one hand the increase of the management costs, on the other hand the decrease in sales. Among you there are tailors, carpenters, restorers and even a shoemaker, all individual company.

You are aware that you will not be able to resist for a long time in this situation, in the current economic model, based on disposable product. So you have to look for innovative and alternative solutions to continue in your work, maintaining the strong bond with the territory and the people who live in it, as you have always done.

None of you, however, has the time and the skills to manage this situation.

You are willing to pay a person to help you find a solution by enhancing the role of craftsmanship as a cultural resource in your territory.

**Create a call for job indicating the job description, the required role, the professional profile and the necessary skills, with particular attention to those that will allow you to operate in SSE perspective.**

## CASE STUDY n° 4

You are a group of young people. You live in a small town and, until now, you have had difficulty finding a stable job, which was in line with your study path and which gave you satisfaction. You have decided for a **self-entrepreneurship project**, trying to enhance the artistic and cultural passions that you have cultivated in the meantime and at the same time to contribute to animating your small community, which in summer livens up thanks to the tourism, but in winter falls into hibernation.

Among you there are musicians, theater lovers, comics and graphic artists, an art historian and an unemployed teacher. **However, you are missing someone to help you in the planning, administrative and managerial side, to make this idea truly entrepreneurial with a SSE approach.**

You have to look for someone to join you, become a member of your company / cooperative: **create a call for member**, indicating the job description, the required role, the professional profile and the necessary skills.