

1) What are the reasons and criteria that led to the choice of the experimentation areas?
(Please, specify if there are any favourites partners)

Partner	Esperimentation areas	
APDES	Porto	<p>We will follow two main criteria and we already have a local partner interested in participate and invigorate in the trainings First, we choose Porto as experimentation are due to the territorial and relational proximity. Personal interactions already stablished in order to do a connection with existent activities. In Portugal are few initiatives and people interested so we believe that could be better to take advantage from a territory and a group of people that we know and, although they are engaged, they want and need a specific training.</p> <p>In addition, it is important for us to reinforce Solidarity Economy in the North of Portugal. In this sense, we can use RedPES - National Network of Solidarity Economy - since there are only 4 members from Northern Portugal (2 organisations, namely APDES, a researcher and an university lecturer) and starting an approach between the project and RedPES. This could be a great opportunity to develop Solidarity Economy.</p> <p>Second, we will pay attention to the motivation of each possible participant. We already found so diverse profiles, such as trainers, SSE agents and specific stakeholders and from different professional areas. For that reason, we will consider a broad criterion since the trainee is integrated in training or SSE field. Besides that, in Portugal we are not able to find many people interested and sensible to this theme.</p> <p>Lastly, we are going to work together with A3S, a SSE organisation aimed to train and capacitate other SSE organisations, which have work done in the field and with an incredible wish to do more. So we will integrate them as local partners and one of the employees will be present in Bergamo.</p>
CRIES	1) Bucharest	<p>Bucharest, being the capital of Romania, is the city with the greatest number of initiatives in SSE and social enterprises. Also, we selected Bucharest for the diversity of these initiatives.</p> <p>We have a good relation with some specific partners that we want to involve in training sessions, both as resource persons and for on-site visits. The main partners that we would like to invite/visit are:</p> <ul style="list-style-type: none"> ● <i>Ateliere fără frontier</i> – WISE (working integration social enterprise) which is active in area of recycling and reconditioning ITC equipment; ● <i>ASAT- community supported agriculture</i> – citizen's initiative to support local producers, developing sustainable relations and agriculture practices, fair prices and mutual benefits for consumers and producers; ● <i>CARP Omenia Bucharest (mutualities)</i>– provides material, financial and social assistance to its members, ● <i>Concordia Association</i> – an organization that provides social services for children and young people, also revealing some types of economic activities: bakery, agriculture and hostel. Economic activity aims to create jobs, as well as training opportunities for young people; ● <i>REPER 21</i> –the organization is involved in alternative education for sustainable development. ● <i>SOMARO</i> – initiative to reduce food waste; ● <i>Viitor Plus, Recicleta</i> – social enterprise. Viitor Plus is an active environmental organization that has developed a recycling service for paper, PET, aluminum dosing service in small quantities (up to 150kg). The transport is made with tricycle cargo that does not pollute the air, providing legal and stable jobs. <p>Also, we consider buying services from SSE organizations: accommodation, training room and catering – all these services are available in Bucharest. The partners considered for this service is Concordia Association and Seneca AntiCafe (alternative conference space, library and bookstore).</p>

	<p>2) Braşov-Odorheiu-Secuiesc-Miercurea Ciuc and some villages from surroundings</p>	<p>The main reason why we want involved these initiatives is related to the fact that we want to illustrate the diversity of activities that can be approached in the field of SSE.</p> <p>Bucharest area is very representative especially for social economy and social entrepreneurship. A challenge for trainers is to facilitate the understanding of the specificity of these initiatives, their role and contribution to a new economic model, more inclusive and fair. These initiatives will not be presented as best practices, these are practices in SSE, developed in Romanian context.</p> <p>Also, we are aware that some initiatives can be considered by participants very complex to be implemented in smaller cities or rural communities. For this reason, we want that the second experimentation area to combined a smaller city and also rural area.</p> <p>The second area represents a combination of small villages and a rural area from Transilvania, recognised as a multicultural region.</p> <p>We intend to organise the accommodation to a hotel managed by a local association, Kolping Romania, involved also in training activities for young people. Kolping organisation is also active in promoting VET system, being involved in development of dual TVET system together with local companies from Braşov. The meeting with this organisation will facilitate a better understanding how VET providers and SSE organisations can work together.</p> <p>We intend to organise some visits in rural area in order to visit some small producers and local association involved in promoting cooperatives and producers' associations. The organisations envisaged for this objective are:</p> <ul style="list-style-type: none"> ▪ <i>Foundation ADEPT, Saschiz, Mureş County</i>: the organisation is involved in sustaining local communities and small producers to develop sustainable activities in rural area and to promote cooperatives; ▪ <i>Foundation for Partnership, Miercurea Ciuc</i>: the organisation developed a regional brand, including criteria of sustainable agriculture, promoting cultural diversity , local production and job opportunities; ▪ <i>Caritas Odorheiu-Secuiesc</i>: develop programs to support economic activities for small local producers; ▪ <i>Agora, Odorheiu-Secuiesc</i>: organisation involved in educational activities for sustainable development, regional facilitator for the community supported agriculture movement; ▪ <i>Székelygyümölcs –Fruits of Traditions, Odorheiu-Secuiesc</i>: organisation of small producers which cultivate traditional fruits and work together for processing and selling of fruits. <p>These initiatives facilitate an favorable environment to create new economic models, to rise awarness among consumers and create solidarity. The participants will understand the importance to involve local communities and to work together with different type of stakeholders.</p>
DOCK	1) Attica	<p>Attica is the region where DOCK is located, where almost 30% of the Greek population is living and encompasses the city of Athens which is the capital of Greece. According to the latest Report of the SSE Secretariat General, Attica has the largest concentration of active SSE entities to a total of 847 registered entities that is the 45% of all active entities operate (2016).</p> <p>Despite the fact that experimenting in this area could provide us insight on a vast majority of active SSE entities in an urban area, being located in Athens gives us direct access to the relevant stakeholders which where also contacted during the first phase of the VET2 project (O1).</p> <p>VET providers which are SSE-favourably are located in Athens so this project is the first chance to deepen relations and make an effort for SSE integration of training curricula and exchange ideas about the skills and VET competences.</p> <p>Simultaneously, SSE, nonformal learning and VET trainers with whom we are in contact with are SSE practitioners as well and they are based in Athens so we could guarantee their interest and their commitment to the training process</p>

	2) Thessaloniki	<p>Thessaloniki is the second largest city of Greece located at the North of the country. Thessaloniki is where the majority of the SSE partners and trainers of Kalomathe.edu – the digital educational SSE platform which was presented as a case study in the O1 – is based. Moreover, previous collaborations in the SSE field gives us direct access to relevant stakeholders which were also contacted during the first phase of the VET2 project (O1). Last but not least CEDEFOP is located in Thessaloniki, which we will also try to approach through the experimentation phase.</p> <p>Although the city of Thessaloniki is an urban area it has close links to the rural area as well. This fact will bring the training in contact with practices in production area and general in primary sector, where SSE flourishes mostly. So we ll have the chance to visit enterprises with different economic activity than in Attica and organization models so we ll gain a variety of experiences.</p>
MES	<p>1) Paris</p> <p>2) Marseille</p>	<p>The Movement for the Solidarity Economy is a national network, we therefore have several possible choices for experimentation. We have finally decided to carry out the first training in Paris because it is where the headquarters of our network are located but also because Paris concentrates many initiatives and the headquarters of many networks both in vocational training and in the SSE, several of our members are based in Paris and are interested in our action of structuring training at the SSE for trainers of vocational training especially in the field of culture and social intervention. Moreover, french centralism leads us if we want to reach institutional actors to situate this major point of our action in Paris</p> <p>As an example, the Alternatives Web Portal: The Transiscope, which maps initiatives in France that are part of the solidarity economy and ecological transition, lists more than 5500 initiatives in the Paris region.</p> <p>The creation of an experimental module in Paris is also an opportunity to deepen relations before the field of vocational training and to work towards the dissemination of our action for the integration of SSE in training programmes and to exchange ideas on qualifications and competences in VET.</p> <p>Finally, Paris allows trainers from other nearby regions (Centre, Normandy, Haut de France, etc.) to be integrated if necessary.</p> <p>Marseille is the second largest city in France located in the south of the country. The contacts made within the framework of objective 1 with the Union Régionale des Organismes de Formation (UROF) PACA, a regional network bringing together more than 70 vocational training organisations not active in the field of SSE but interested in our approach seems an opportunity to test our module, especially since we have in this region both training organisations acting in the field of SSE and many initiatives that can serve as examples. An opportunity to build a real mix between SSE trainers and non-SSE trainers.</p> <p>The day of presentation of our project within UROF planned for September will be an opportunity to recruit a certain number of participants to our experimentation module.</p>
Solidarius Italia	<p>1) Como</p> <p>2) Bergamo</p>	<p>Solidarius Italia chose Como and Bergamo, two provinces in the Lombardy Region, as its areas of experimentation because it has been establishing strong contacts over time in the field of VET and in the SSE one.</p> <p>Some managers and operators of a qualified provider of vocational training have participated in different phases of the previous Erasmus project and therefore know well the path that we are carrying out. We are talking about the</p>

		<p>ENAIP Lombardy Foundation, a 3rd sector organization that operates in the field of both initial and post-graduate vocational training, higher education and continuing education of young people, adults and weak people¹ .</p> <p>In addition to the two local offices, Solidarius Italy has already involved the Regional Directorate ENAIP Lombardy. This will allow to legitimize at a higher level the experimentations that will take place in the two locations with the trainers engaged in the Centres and Courses at a local level and to develop them also after the end of the project. This choice may be important for the next phases of the project and in particular for the advocacy action.</p> <p>In these areas Solidarius Italy also has relations with the local networks of SSE:</p> <ul style="list-style-type: none"> - “L'Isola che c'è” in Como. This network includes about 50 organizations, enterprises, cooperatives and associations that recognize themselves in the paradigm of SSE; - “Cittadinanza Sostenibile” in Bergamo. This network includes 25 organizations, enterprises, cooperatives and associations that recognize themselves in the paradigm of the SSE. <p>Both these networks are part of the National Network of Solidarity Economics (RES), of which Solidarius Italia is also a member.</p> <p>The ENAIP Lombardy Foundation, Enaip of Como and Bergamo, the local networks of SSE, are certainly our privileged partners but they are not the only ones. We have strong relationships with others and, especially in Bergamo, they are already actively collaborating in the implementation of the international pilot training (C1): the Bio-district of Social Agriculture, the Foundation for Educational Institutes www.istituteducativi.it/, the Confederation of Cooperatives (Confcooperative) www.bergamo.confcooperative.it/ .</p> <p>Many of these organizations have links to a wider associative world that is working to arouse popular participation and active citizenship, especially in the areas of work and social development.</p> <p>We would also like to point out that many of the subjects that Solidarius Italia has involved at local and national level have strong links with some of the departments of the University of Bergamo (Law/Economy; Human and Social Sciences/Pedagogy).</p>
Tech-net	Berlin	<p>Our experimentation area will be Berlin. The Government of Berlin supports the Social Solidarity Economy by its election programme. In order to not having only the wording but a commitment, we now present to the economy senate a proposal of how to support the sector as a driver of social innovation. The SSE is strong in this capital city but it needs more support. Our ERASMUS+ project may help to have more support in a city where the SSE is widespread and very diverse.</p>

¹ For the Regional Head Office, see <https://www.enaiplombardia.eu/>

For Bergamo Centre and Courses, see https://www.enaiplombardia.eu/index.php?option=com_k2&view=item&layout=item&id=120&Itemid=241;

https://www.facebook.com/search/top/?q=Enaip%20Bergamo&epa=SEARCH_BOX

For Como/Cantù Centre and Courses, see https://www.enaiplombardia.eu/index.php?option=com_k2&view=item&layout=item&id=220&Itemid=246;

https://www.enaiplombardia.eu/index.php?option=com_k2&view=item&layout=item&id=215&Itemid=245; <https://www.facebook.com/EnaipComo/posts/634204343401095;>

https://www.facebook.com/enaipcantu/?__tn__=%2Cd%2CP-R&eid=ARBl46nGPqNph-T7ZXht23wdu7komabfIH9NucjfC3uc8oePW6q8ODfEqK6FleNM8UpRC1V1g1EdwX6

2) Which are the stakeholders to be involved in the experimentation (policy makers, local administrators, training agencies, SSE realities...)?

Partner	
APDES	<p>We already know some possible trainees who are active actors in Social Economy Organisations and/or are trainers in different areas related or not with SSE.</p> <p>We are also thinking in create like an advisory group with friends of the project and with maybe approximately 5 people: 2 university researchers, 2 people related to the trainings of CASES (António Sérgio Cooperative for the Social Economy – a cooperative created in 2010 based on a partnership between the State and representative/umbrella organizations of the social economy sector) created a certification for SSE trainers and a SSE actor from Brazil. All of them were present in our last event last week and we believe that these people can bring valuable inputs to the training given to their previous experiences. Also two of them (the university researchers) have commented the mapping in the multiplier event so they know the project, the structure and the steps already taken.</p> <p>Once again, we are going to involve A3S since they have experience in training and SSE field.</p> <p>We think that we will be able to involve the City Council. Although a person attended the event and be a prior contact, we are still looking for a better contact, more related to the aim of this project.</p> <p>Finally, we are still knowing realities and experiences from the field and we will for sure involve some of them soon (see the answer to question 3).</p>
CRIS	<p>See the answer to question 1! Also, for some specific topics we intend to involve trainers or experts from SSE from experimentation areas, which will be available at that moment.</p>
DOCK	<p>Our main target will be VET trainers that also have experience in the SEE sector. Of course we are going to access also additional stakeholders related to VET, like policy makers, VET trainers, SSE actors etc.</p> <p>Attica Dock – SSE zone Citizens in Action, nonformal learning activities, NGO British Council Trainers pool Athens Development and Destination Management Agency GSEE Labour Institute: Vet Provider Non formal learning trainers/ non violent communication trainers</p> <p>Thessaloniki Educational Digital Platform - Kalomathe.edu Heinrich-Böll-Stiftung Konsept cooperative Popular University for SSE Non formal learning trainers / adults education SSE trainers</p>
MES	<p>Our main objective is to mix vocational training trainers who do not have a thorough knowledge of SSE with trainers already involved in SSE training.</p> <p>Of course, we will also have access to other stakeholders related to VET, such as policy makers, professional organisations, etc., but these targets do not seem to us to be a priority in this phase of the action.</p>
Solidarius Italia	<p>Our partners in the areas of experimentation are also the natural and main stakeholders of our action. They are, in fact, both recipients and protagonists of the transformation that the project will co-design and co-promote: trainers and tutors of VET courses (initial, post-graduate,</p>

	<p>continuing and advanced training); trainers and animators of SSE networks; managers of associations, of production and work cooperatives, of social cooperatives that operate with weak people at risk of social exclusion.</p> <p>During the experimentation Solidarius Italia will however involve other stakeholders who can contribute more specifically to support the objectives of the project, both during its implementation and, after the end, to ensure its dissemination and its sustainability over time. We are referring to people, to organizations engaged in social communication activities ("InfoSOSTenibile", "Altreconomia",...), to policy makers already engaged in local administrations in the experimentation of policies to support the SSE.</p>
Tech-net	<p>Policy makers: Members of Green Party, Senate for Economy, Chamber of Commerce, training agencies for the SSE and social entrepreneurs, vocational school teachers</p>

3) What are the SSE realities present in the experimentation areas that can be visited and/or used as case studies during the training?

Partner	
APDES	<p>We are still working on this dimension and we really want to map realities from the field and to know SSE initiatives in a depth way. This is a baby step that we want to take soon.</p> <p>Nevertheless, we can present some experiences that we already know, like Gato Vadio that is the library where we organised the multiplier event. This small and cosy space promotes workshops, debates and cycles of documentaries, films, concerts and poetry and it is non-profit. We also know AMAP related to proximity farming and it was created from a group of consumers that activates and directly supports farmers and producers, ensuring the flow of the production. There are more solidarity experiences.</p> <p>Besides that, we know some social enterprises in Porto that could not be the kind of experiences that we are looking for, but at least are a beginning in this search. So we can talk about SAOM and this social restaurant where the trainees of the project Dar Sentido à Vida (that means Giving Meaning to Life) work. That project is directed to homeless or at serious risk of exclusion people. Finally there are CAIS Recicla that develops social eco-design products from waste materials provided by several companies.</p> <p>There are also other initiatives emerging in the town and we want to know them and, very likely, to make them an active part of this project.</p>
CRIS	See the answer to question 1!
DOCK	<p>Additionally to the information given above, in Athens it could be used as case studies cooperatives and SSE ventures from several economic sectors such as technology, social care services, fair trade shops, consumer cooperatives, food services etc.</p> <p>In Thessaloniki as a case study it could be used a consumer coop, an agricultural cooperative, environmental and recycling projects, food processing etc.</p>
MES	<p>Many initiatives can be requested depending on the content we are developing, whether it is</p> <ul style="list-style-type: none"> - as exemplary initiatives of an SSE sector: responsible consumption, renewable energies, recycling, public/shared transport, fair trade, shared housing, cultural social services, popular education, solidarity financing, project support, third places... Etc. - as an innovative organizational mode: consumer cooperatives, mutualization space, selfmanagement space.....
Solidarius Italia	<p>In the two areas of experimentation the references for visits or case studies are:</p> <ul style="list-style-type: none"> - The Centres where the VET courses are held; - the nodes of the two local SSE networks (in Bergamo Sustainable Citizenship network (http://www.cittadinanzasostenibile.it/ with 25 nodes of network); in Como: The Island that Exists (http://www.lisolachece.org/ with 48 nodes of network).

	<p>In the Bergamo area, however, we will consider the cases presented/visited during the international pilot training (C1). Cooperativa Ruah (http://www.cooperativaruah.it/)</p> <ul style="list-style-type: none"> - Aretè (https://aretecoop.it/) - Il sole e la terra (https://www.ilsoleelattera.it/cms/) - Biodistretto dell'Agricoltura sociale (http://www.biodistrettobg.it/) - InfoSOSostenibile (http://www.infosostenibile.it/).
Tech-net	<p>Many social enterprises covering a lot of different sectors and activities: co-ops, mutual organizations, associations, citizens foundations, inclusion companies, neighbourhood enterprises, working in nearly all sectors of work, housing, local development, social inclusion, etc.</p>

4) In which realities are the trainers who will be involved in the national training as trainees working?

Partner	
APDES	<p>We don't have the participants chosen yet, but we have some expressions of interest. For instance, we have people from the agroecology field. In addition, we are thinking in take advantage of a Post-Graduation about Social Economy that will start next school year and in which A3S will collaborate. Moreover, we will involve SSE organisations working with training for vulnerable people (the main target-group of APDES), technicians from local administration working in sustainability and training organisations.</p>
CRIES	<p>We will launch on open selection process to select a minimum number of 8 trainees. A part of trainees should be TVET teachers, which are willing to pilot the training program with them students. Also, we intend to involve trainers, specialised in participative methods and/or non-formal education, which express their interest for SSE. A minimum 2 trainees will be involved in the SSE sector. We consider that the mixed composition of the group will help us not only to pilot the training, but also to improve its structure and methodology.</p>
DOCK	<p>Aforementioned, the majority will be active VET trainers with experience in the SSE sector from Attica and Thessaloniki. In Athens they are experienced in non formal learning processes, from NGO environments and in Thessaloniki they do have experience in non formal Vet SSE trainings through different projects and adult education in general.</p>
MES	<p>As explained above, we want to mix trainers active in the field of VET with experience in the SSE sector and trainers active in the field of VET with no experience in SSE.</p>
Solidarius Italia	<p>The trainers that Solidarius Italia will involve in the national training as trainees will be first identified among the trainers working in the Centres and in the VET courses of the providers already our partners. In order to promote dialogue and joint work to integrate the SSE into curricula and teaching activities, we will also involve operators from the local SSE networks who have had previous training experience or are responsible for SSE enterprises and cooperatives. This will allow us to better focus on the needs of the SSE enterprises that vocational training must meet.</p>
Tech-net	<ul style="list-style-type: none"> - Vocational schools: teachers working in a restricted framework - Social enterprises: trainers and managers of the SSE - 3rd sector agencies: who do not know a lot of the SSE but want to learn more about it